

NORTHERN CALIFORNIA COMMUNITY BLOOD BANK

GOOD DEEDS GAZETTE*

Winter 2004

* (although good deeds speak for themselves')



Attention Smaller Businesses
pg. 6

Monday, Tuesday & Thursday: 10:00 a.m. to 6:00 p.m. Wednesday: 11:00 a.m. to 7:00 p.m. Friday: 8:00 a.m. to 4:00 p.m.

2nd Saturday of the month: 8:00am - 12:00 noon

Walk-Ins Welcome...Come As You Are

Our Couriers

By Tracie Marrow

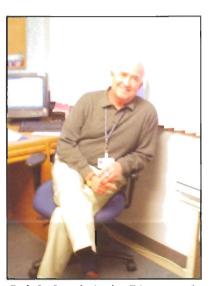
At our blood bank there are some very important employees who work behind the scenes. They are not seen by our donors on a regular basis but are a critical part of our operations. They are the couriers. We have three hospital couriers, Kim Heveron-Hurlbert, Ingrid Nickelsen and Sharon Reid. They are on call during non-business hours and deliver blood to our hospitals.

We never know when tragedy will strike, but when it does our couriers are there to serve. Each on-call courier wears a pager. When a hospital needs blood, they are paged no matter what time of day or night. The couriers are the ones responsible for getting the precious blood to the patients in need. There is a fourth courier, Betty Brenner, who transports blood from our mobile sites to the blood center for processing.

It is important to take the time to say "thank you" to our couriers for all the hard work and dedication they give to the blood bank and the community.



Betty, Sharon, Kim, and Ingrid in front of the Blood Bank's courier car. They make sure the blood gets to the location needed on time. Thank you for doing this very important job.



Bob LaLonde is the Director of Donor Services. He has been with the blood bank for two years but just moved into this position in October.



Glenda, Mickey, and Jeri welcome a first time donor to the new blood mobile.

TOTAL COLLECTIONS

We keep growing! As you can see, each year we have to get several thousand new donors to get a few hundred more donations. Thank you to all of our donors and welcome to all our new ones!

Year	Whole Blood	Platelets	Plasma	Total	New Donors
2001	11,263	554	728	12,545	2,843
2002	11,490		1,239	13,516	2,865
2003	11,966	874	1,357	14,197	2,757

REACHING NEW HEIGHTS

The Blood Bank would like to take this opportunity to acknowledge those people who reached new heights in 2003.

20 Units

Cory Aden-Wansbury, MD Glenda Alcxander Roy Allen Bonnie Althauser Tim Anderson Steven Anglin Shirley Arruda James Athing Anne Avelar Jerry Bachmann Deb Barceios Jack Bareilles Fred Baron Ann Bayer Karen Belli Elaine Benjamin Martha Betschart Amanda Biesen Lalia Blake Wayne Blankinship Jeffrey Bowser Nancy Brunson Julie Buchanan John Burger Tina Burger Jodic Burgess Suzie Burkhart Lloyd Burpee John Christensen Karma Christiansen Jeffrey Conner Michael Cox Sheri Crespo Jerry Crutchfield Richard Cummings Cheryle Davis Carrie Dean Dennis Del Biaggio Terry Dowdy Jason Dunham Lori Durrett Bill Egger Benjamin Ehler Marsiellet Endicott Floyd Evans Gregory Field Donna Filippini David Harvey Julie Flemens Roxic Forbes Terri Garrwtt Clifford Gill Patsy Givins Linda Gleye Gordon Gotcher

James Gunther Margaret Haley Marleen Hall Macheal Haskins Pam Hensley Dell Hillger Gene Hitchcock Donald Hofacker Jim Hooper Brian Ingram Randal Johnson Christine Jones Jack Justus Peter Kenyon Steven Kozak Jeff Lamoree Troy Land Lisa Lewis John Lovegrove Deborah Lowry Rodney Maples Terry Matthews John McGibbon John Mertes Jane Micks Keith Miller Linda Miller Ray Miller Joel Morrison Royal Nelson Mark Nichols Cynthia Noel Gregory O'Leary Autumn Ogden Bill Osborne Helene Ouimet Wilma Pfingsten Richard Pickenpaugh April Quigley Scott Rainsford Peter Rasmussen Diane Renner Mark Ricards Tracy Ridout Michael Riley Candelario Rivera John Robey Launa Robinson Colleen Sagaser Brenda Sanders Kevin Savetz James Schaefer Craig Scott

Donna Shipley

Jerry Shipman

Robert Sizoo

Melinda Stahl Ted Stewart Byron Sutherland Karen Thomas Robert Thomas Donna Thompson Douglass Thompson Randy Thompson Alesha Vader Michael Valenti Armeda Van Dam Martin Van Zandt Janine Volkmar Marcella Waldron Linda Wall Theodore Ward Tabi Williamson David Wilson Lee Wilson Mary Wilson Donald Wolverton Geri Wood Dianne Zuleger

30 Units

Martha Allen Robert Ames, Jr. Cameron Appleton Kathy Armstrong Linda Atchley Margaret Blumer Cheryl Bowermaster Robert Brown Gary Brown William Bryan Arthur Burger John Burke Courtney Carlson Marcia Chaney James Christopher Doris Cleaver Pat Cooke Dorothy Cox Catherine Culver Bart David Burdick, Sr. Jay Davis Brad Day Nancy Dean Steven Deike Laura Dodd Bridget Dory Grant Eberly Marlene Flannery Donald Fosdick Vince Freemantle

Thomas Galovich

Ann Glidden

Daniel Honeywell Kevin Horn Kenneth Hough Martha Howard Frank Isaac Paul Jerland James Jones Christopher Kellum Kim Krause Stephanie Launer David Lonn Henry Lutie John Marshall Alan McCann-Savles Patrick McDonald Tim McKay Gail Morgan Albert Norton Wavland Oilar Alfred Oliphant Penelope Petroske James Pfingsten Shirley Pinches Diana Plant David Priest Collette Robertson Jamie Robertson Jody Rusconi David Sams Scott Sattler, MD Kenneth Shealor Helen Sheehan William Shull Alvin Slagle Angus Stewart Ralph Stewart Linda Stockwell Jason Thomas Ronald Titus Heather Trobitz Millard Valentine Chris Vallee Jeff Wahlund Lyle Walker Michael Walkner

Jose Gomez

Corinne Hill

Sirinity Gorman

Danny Heavilin

40 Units

Paul Abbot Bruce Alexander Kenny Baker Robert Berkowitz Melvin Berning Karen Bickerdyke

William Bishell Halvor Braafladt, MD Jere Buck Harold Campbell Sal Chinnici Raymond Colby Patricia Davis Richard Dimick Kent Dix Daniel Doble Dennis Draper William Eddleman Stephen Emmes Kenneth Franklin Debra Harris Robert Hitchcock Ted Humphry Glenn Hurlbert Lois Ives David Kaufman Douglass Kelly Mary Kline Dale Loyd Jack Luttrell Jim Maas Ryan Maffia Cena Marino Thomas Marking David McLeod Rodney Nelson Gregory Nesty George Niles Aida Parkinson Harry Pyke, Jr. Dan Raymond Kathleen Schmidt Paula Smith Anita Trigeiro Edward Trigeiro Michael Tully George Wainwright E. William Crichton Edward Woodcock Brenda Yarnell James Yarnell Matthew Ziesak

50 Units

Nicky Albert Eric Almquist Linda Anderson Curtis Bethel F. Biar Minton Joseph Botkin Wayne Bower Peter Brant Monica Campbell Frank Collings Cynthia Cooke James Cress Glenn Creviston

Lois Decoux Ruth Del Grande Thomas Fini Nancy Frost Cletis Gier Larson Goggin Francis Hawkins, Jr. Valorie Heidger Mary Hemmingsen Charles Herbelin Gary Holloway George Johnson, Jr. April Joycc Ralph Kindrick Lconard LaBranche Dal Lemmon John Morgan Kenneth Murrell Mack Owen Connie Parker Richard Roberts Torg Sahlman Steven Schlerf Ronald Shellabarger Cheryl Slightom Trudi Walker Dale Warmuth David Young Albert Young, Jr.

60 Units

Mary Anne Ioelu James Bethel Marie Boynton Zeke Branca Bill Brittain Gloria Brooks Lynn Carrico Marna Colcun Mary Dees Grace Fridley Martin Hauan Thomas Hodgin Bruce Kessler, MD. Hollie Klingel Franklin Kutil Betty Lutje Mary Moore Mark Neeson Michael Newman Kenna Reed Diane Ross Jan Rowen Janice Sams John Scheffler Marjorie Taylor Larry Ward, Jr. Clayton Wilson Charles Winfrey

70 Units

Sally Cloney

Brian Collart Michael Conbov Marjorie Custis Sherrie Dixon Larry Dugger Roger Eckart Rebecca Enberg Dorothy Gerstacker Beverly Hallsten Dana Hendricks Lori Kamber-Chester Dennis Keehn Douglas Lane Jack Limmer David Nicholson Robert Parton Richard Percell Shirley Roby Robin Rousseau Karen Rudin Francis Sweet

80 Units

John Arruda
Robert Kordell
Ingrid Melvin
J. Michael Brown
Gerald Miller
Paul Nicholson
Evelyn Page
David Pedrotti
Charles Petty
Glenn Roslosnik
Frank Schmidt
Robert Schultze
Jinx St. John
Elmer Steeves, Jr.
George Thode

George Thode 90 Units

Phillip Ayers Marie Eddleman Becky Giacomini Donna Grow David Kenworthy David Lindberg Rusty Moore Tim Toste

100 Units

Gerald Cochran Lynn Lawrence Bobby McCutchan James Pedrotti Edward Tanferani Carl Zander

110 Units

Milton Abbott, Jr. Richard Cimino Raymond Jerland Joseph Leeper William Nolan Wayne Swanson Fred Tempas Thelma Paylich

120 Units

Guy Huddleston Jill Stover Charles Sutherland Bob Waters Travie Westlund

130 Units

Jack Feland Dennis Petersen Dick Simon Terry Swanson

140 Units

Gene Edinger

150 Units

James Lindquist Lester Margart Frank Richard David Robinson

170 Units

Daryl McGowan

APHERESIS

20 Units

Stephen Baer Dessie Baxter Betty Brenner James Christopher David Cooper Ronald Cordova Ruth Dalton Viola Duck Terrence Glab, Jr. Larry Goldberg Ronald Hartman Marjorie Heddinger Loni Hollenbeck Donald Hughes Julie Hughes Michael Jordan John Koopmans Karen Lagace Janet Meredith Mariorie Mitchell Anne Nicksic Jeanette Nusbaum Elizabeth Powers Sharon Reid Debbie Santos William Shull Catherine Vanderhorst

Linda Wall 30 Units

Peggy Wahlund

Steven Block Joann Bonner Charles Gradek Rob Hampson Eugene Joyce Melissa Wahlund-Lemley Molly Nichols Tiffany Palmer Gary Patterson Greg Young Patrick Simas Debbie Topping

Patrick Simas
Debbie Topping
Amy Weed
Laura Williston
John Zeck

40 Units

John Bracklow
David Dorsey
Guy Huddleston
Mary Anne Ioelu
Connie Kerr
Barbara Leger
Byrd Lochtie
Robert Marino
Floyd Stacey

50 Units

Philip Burgess
Betty Foster
Connie Kerr
Alan McCann-Sayles
George Owren
Todd Sobol
Michael Yanke

60 Units

George Bermudez Kenny Hoard Clarence Killingsworth James Martin Michael Yanke

70 Units

Jack Feland Raymond Flynn Thomas Galovich Kenny Hoard Darrell Keating Beverly Lewis Gary Rieman Mary Anne Ward

80 Units

Thomas Galovich Kathryn Hodghead Darrell Keating Mary Anne Ward

90 Units

Gary Rieman

100 Units

Paul Nelson

110 Units

Wayne Farrar Paul Nelson

120 Units

Paul Nelson Bruce Stephens

130 Units

Lynn Parker-Smith Bruce Stephens

140 Units

Lynn Parker-Smith

220 Units

Dan Savage

230 Units

LeRoy Murrell Dan Savage

260 Units

Edgar Dickinson

270 Units

Edgar Dickinson

280 Units

Edgar Dickinson

Blood Donors Save Lives

January was National Volunteer Blood Donor Month (NVBDM). The theme for this year's campaign was "Give Blood...The Gift of Life". Every three seconds someone needs blood. If it is not there for them they may die. There is no substitute for blood. Every time you walk through our door and donate blood you help to save lives! What could be more rewarding? You provide the 60-70 units of blood it takes each day to meet the needs of your fellow community members. You are the ones who make it happen! NCCBB has the best blood donors in the world! Nationally about 4% of the population donates blood. In our area it is over 9%. We also donate more often than the national average.

We would like to take this opportunity to honor and express our sincere appreciation to all of our wonderful donors in Humboldt and Del Norte Counties. Thank you for your continued support and ongoing donations. You are true lifesavers! Thank you!

Administrator's View



2003 has come and gone and the Northern California Community Blood Bank has had another successful year. The dedication and commitment from the community for the patients we serve, is an inspiration for all of us who work or volunteer for the blood bank. The mission of the blood bank is to provide a safe and adequate supply of blood to the patients we serve. It is a simple sounding mission, very direct, and only one sentence, but that one sentence is a huge challenge.

Thomas A. Schallert

First: Is the blood supply safe?

We use a system of internal audits, double checks, validations, competency checks and regular training as well as many other measures to be certain we are doing what we need to do. Our goal but no organization achieves perfection. Our Quality Assurance Department now has 3 people. (I think

is zero errors, but no organization achieves perfection. Our Quality Assurance Department now has 3 people. (I think a better name for the department is Department of Donor and Patient Safety) The staff design systems that prevent errors, or if an error is made, the error is caught before a blood product is released. These systems help us design changes so we can prevent the same error from happening again. The organizational goal is to have every employee think they personally, have responsibility for patient and donor safety. The "proof in the pudding" for us is the inspections we receive by the regulatory agencies. In the last year, we were inspected by the Food and Drug Administration and the American Association of Blood Banks and we did well with the FDA and the AABB granted us another two years Accreditation. So, although there may be new viruses or there are so called "window period" viruses, yes, the blood supply is safer than it has ever been. We are doing well, but we will continue to try to improve.

Second: Is there an adequate blood supply?

60-70 blood donors are needed each day. Red Cells are only good for 42 days after your donation and the platelets only 5 days. Blood cannot be stockpiled so we need a steady, regular number of donors who give often. We have a tremendously supportive community and our percentage of population giving blood is one of the highest in the country. Our rate of donation, that is, the average number of times each donor gives in the year, is by far the highest I have seen in 23 years in blood banking. Nationwide, the average donor gives 1.5 times per year. In Humboldt and Del Norte counties, the average is 2.5 times per year. So we are meeting our needs and are able to help other blood centers who fall short. Our commitment to our donors will continue. We will do everything we can to make sure the donation you give is used by a patient. That is why we have established close relationships with other blood centers. Stanford Medical Center, for example, has a difficult time meeting all of their needs because so many patients come from outside their area and they have many difficult and complicated procedures. We, along with other partner blood banks, regularly send blood to Stanford to assist them. We consider ourselves successful when we meet every request for blood, every time with exactly what is requested. So yes, we provide an adequate blood supply, but we will continue to try to do even better. We meet the need, the blood supply is safer than it has ever been, and we protect the donors, is that all there is? Nope. We also have to do this in a fiscally responsible manner. As you've heard before, no money, no mission. The blood center is a not for profit organization, funded primarily by charging the hospital, the cost of providing the blood services to them.

A volunteer donor walks in our door or on one of our bloodmobiles, and it costs over \$250.00, to draw, test, process, and ship that unit of blood drawn to a patient in the hospital. The cost will increase substantially in the next year too, because of new mandated requirements that we will be implementing. Amazing isn't it, and perhaps more details in an Administrator's View of the future. Our operation has grown to an annual budget approaching \$4,000,000.00 per year, with over 50 employees. The Board has set a target of a Change in Net Assets of + 5.0% each year. Most years, we are close and that is fine. This money is used for reserves, new equipment, replacement of old equipment, maintenance of the facility, raises and other essential business needs. Since the organization is non profit, and is overseen by a volunteer Board of Directors, no individual is permitted to personally benefit from the blood center operations. In addition, if we have net income above 5%, 50% of the excess is provided to the hospitals in the form of charity care for patients who are unable to pay for their blood needs. As you can see, we have been successful, and we will continue to work hard to be better than we are now. We are never done with our job, but we cannot and never have been able to do this service for the community without you. You are all the "Lifeblood of the Community." Your giving and your caring enables the blood bank to be successful and to meet its mission. As always, I am happy I have such a great job and it is great because the nicest folks in town come in here and on our bloodmobiles everyday. I appreciate it, and I appreciate all of you.

Thank you.

NCCBB would like to thank all of the following groups who gave or sponsored a blood drive in 2003. We can not do this without you! You are true lifesavers!

All Motorcycle Club Riders Almquist Lumber American Association of University Women - Humboldt Branch American Cancer Society American Red Cross Arcata City Hall Arcata Family Medical Group, Inc. Arcata Farmers Market Arcata High School Arcata Open Door Clinic Arcata Police Department Arcata Safeway Arcata School District Arcata Volunteer Fire Department Arcata-Mad River Ambu-Aaron Lamb (Eagle Scout Project) Arts Alive Assc. Workers - Pulp, Paper - Local #49 Back Country Horsemen - Redwood Unit Bank of America - Henderson Center Branch Bank of America - Humboldt County Branches Beta Sigma Phi Bethel Church Blue Lake Volunteer Fire Department Boy Scouts of America Bureau of Land Management California Childrens Services California Conservation Corps. - Fortuna California Credit Union - Redwood Chapter California Department of Forestry Employees California Highway Patrol California State Employees Assoc. California State Parks CalTrans Catholic Blood Bank Account - St. Bernards & Sacred Heart Center for Women(s Health Care Church of Jesus Christ of Latter Day Saints City Ambulance of Eureka City of Eureka Coast Central Credit Union College of the Redwoods Community Assistance Network Costco Cox Cable Crescent City Community Crescent City Womens

Curves-Fitness for Women Danco Builders Daughters of the American Revolution, Redwood Forest Chapter Del Arte Del Norte High School **Dental Society** Edward Jones Investments Elk Valley Casino Elks - Brookings Lodge Elks - Eureka Lodge #652 Environmental Health Eureka City Employees Association Eureka City Schools / Eureka Teacher(s Association Eureka Fire Department Eureka Floor Eureka High School Eureka Inn Eureka Safeway Eureka Women's Club Faith Center Four Square Church Far West Motorcycle Club Ferndale High School Ferndale VFW Fieldbrook Volunteer Fire Department Fire and Arts First Assembly of God, Eureka First Baptist Church of Arcata First Church of the Nazarene First Congregational Church First Presbyterian Church, Arcata First Presbyterian Church, Eureka Fluhrer Bakeries Fortuna CCC Fortuna Community Fortuna Disaster Preparedness Fair Fortuna Safeway Fortuna Union High School Fortuna Volunteer Fire Department Foursquare Gospel Church Fraternal Order of Eagles, Eureka #130 General Hospital Glen Paul School Golden Angels Cellars

Grace Baptist Church

tian Church, Fortuna)

Graystone Jewelers

Crescent City

Grocery Outlet

Harley Davidson

Hilfiker Pipe

Holly Yashi

HOEM

Club

Grace Lutheran Church,

Hoopa Valley High School

Grace Chapel (First Chris-

Hospice of Humboldt Huddleston Family Humboldt Amateur Radio Club Humboldt Association of Realtors Humboldt Bank Humboldt Bikers for Christ Humboldt Bowlers Association - Men Humboldt Bowlers Association - Women **Humboldt County** Cattlewomen/Humb.-Del Norte Cattlemens Assoc. Humboldt County Courthouse Humboldt County Library **Humboldt County Office of** Education **Humboldt Deputy Sheriffs** Organization Humboldt Fire District #1 Humboldt Fishermens Marketing Assoc. Humboldt Group Humboldt Harmonaires Humboldt Home Health Humboldt Redwood Cursillo Humboldt Ski Club Humboldt State University Humboldt State University Athletic Department Humboldt State University Forestry Department **Humboldt State University** Nursing Department Humboldt State University-Residents Hall Humboldt Unitarian Universalist Fellowship Hydesville Community Church Jacoby Creek School Jerold Phelps Community Hospital K'ima:w Medical Center **KCRE** Kinkos Kiwanis Club - Arcata Kiwanis Club - Henderson Center Kiwanis Club - Humboldt Bay Kiwanis Club - McKinleyville Kiwanis Club of Willow Creek Klamath/Trinity Communi-K-Mart - Eureka KMart - McKinleyville

Law Offices of Janssen.

Morrison & Koshkin

of Humboldt County

Lions Club

Malloy, Marchi, Needham,

League of Women Voters

#147

#7Q

ware

West

#440

Inc.

Public Works

Red Lion Hotel

Club

Rays Food Place-Eureka

Redwood Amateur Radio

Lock Doktor II Redwood Community Ac-Loleta Fire Department Longs Drug Stores Louisiana Pacific Corp. Lutheran Blood Bank Mad River Community Hospital Parks Masonic Family Masonic Lodge, Eel River Masonic Lodge, Eureka Matsen Insurance Mattole Grange #569 McDonalds McKinlevville Ace Hard-Noon McKinleyville High School McKinleyville Moose Lodge McKinleyville Safety Vehicle Fair McKinleyville Safeway McKinleyville Senior Center Miller Broadcasting Miller Farms Moose Lodge, McKin-Sears leyville #208 Napa Auto Parts National Association of Re-Camp tired Federal Employees National Guard, Company Native Sons of the Golden Navy League of the US - Humboldt Bay Council NCC Radio Group Net Help Now North Coast Auto Center North Coast Baptist Association hood North Coast Cooperative, Northcoast Environmental Center Northcoast Schools Medical Insurance Group Northern Calif. Comm. Creek Blood Bank Employees Northern Humboldt Pomona Grange #48 **0&M** Industries Obento Sushi Office of Education Office of Environmental Services Open Door Clinic Order of the Eastern Star, Camellia Ch. #63 Orleans Community Pacific Bell Pacific Lumber Company Pacific Service Employees Association (PG&E) Pelican Bay State Prison Petrolia Volunteer Fire Department Pierson's Building Center

tion Agency Redwood Family Camp Redwood Memorial Hospital Redwood National State Relay for Life-Del Norte County Relay For Life-Humboldt County Rio Dell Community Rotary Club - Downtown Eureka Rotary Club - Fortuna Rotary Club - Fortuna Sunrise Rotary Club - Old Town Rotary Club - Southwest Runeberg Lodge #102 Rural Human Services, Samoa Pacific Cellulose Samoa Peninsula Fire Department SDA Church of Fortuna Security National Seventh Day Adventist Seventh Day Adventist Church of Eureka Ship Ashore Motel Simpson Timber Company Simpson-Arcata Simpson-Korbel Six Rivers National Bank Six Rivers National Forest Employees Six Rivers National Forest Headquarters Six Rivers Planned Parent-SN Servicing Corp. Social Security Soroptimist International Women's Health Fair Soroptimist of Garberville Soroptimist of Willow Soroptomist - Humboldt South Fork High School Southern Humboldt Community St. Albans Episcopal Church St. Bernards High School St. Josephs Health Fair St. Josephs Hospital St. Marks Lutheran Church Starbucks Sun Bridge Heath Care Facilities Sutter Coast Community Hospital Sutter Coast Health Fair Temple Beth-El Temple Havurah Shir Hadash Trinidad Civic Club Trinidad Community

Trinity Lutheran Church

Union of Operating Engi-

U.S. Fish & Wildlife

neers - Local #3 United Indian Health Services United Methodist Church, Arcata United States Coast Guard United States Post Office Veteran's Clinic Veterans of Foreign Wars - Dist. 21 Veterans of Foreign Wars Ferndale #6353 Veterans of Foreign Wars - Fortuna #2207 Veterans of Foreign Wars - Garberville #6354 Veterans of Foreign Wars - Orick #2957 Veterans of Foreign Wars - Redwood Empire Post #1872 Victoria Plaza Shopping Center Wallace & Hinz Inc. Wal-Mart Watermark Wildberries Market Place Winship School Wonder Brothers Auto Body Yakima Products Young/Provence Family Yurok Tribal Office Zane Junior High School

> Visit us at: nccbb.org

Thank you to the following groups and people who made donations to NCCBB since our last newsletter. Your generosity and support is appreciated. We could not do it without you! Thank You!

Mr. Tom Whitney Mr. Gilbert Thornhill In Honor of Lois Hansen's Birthday

In Memory of Beverly J. Gillen Shop Smart Crescent City

Williams Bakery Safeway Harris and Harrison

Costco

A New Year A New Change

In the very near future the agencies that regulate blood banks will be requiring a donor to present identification every time they donate blood. Although we have not yet established what we will accept as valid forms of identification, an NCCBB donor card and driver's license will be at least two of the forms that we would accept. Thank you for your patience and cooperation.

Also on the horizon is an Abbreviated Blood Donation Record. This will allow regular donors not to have to fill out the entire history card every time they come to donate. There are several steps in the process including FDA approval. We will keep you updated on all the latest.

Northern California Community Blood Bank A Non-Profit Corporation Statement of Financial Position June 30, 2003 (fiscal year end)

ASSETS

Current Assets \$ 1,255,340 \$ 1.391.524 Long Term Assets

LIABILITIES AND NET ASSETS

Current Liabilities 195,763 Net Assets \$ 2,451,101 Total Liabilities and Net Assets \$ 2,646,864

Northern California Blood Bank A Non-Profit Corporation **Statement of Activities** June 30, 2003 (fiscal year end)

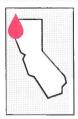
REVENUE

Blood and Blood Products	\$ 2,937,619
Derivatives, Services, Other	\$ 358,603
Total Revenue	\$ 3,296,222
EXPENSE	
Cost of Products Provided	\$ 104,928
Operating and Administrative Costs	\$ 3,093,878
Income from Operations	\$ 97,416
Other Income	\$ 55,929
Change in Net Assets	\$ 153,345

your check.	gnized on our Tree of Life. Please return this form with
Name	Phone
Address	
City, State, Zip	
In Memory Of	
Bloodmobile Fund	

Attention smaller businesses.... We have the mobile for you!

Finding places for our mobiles to go is like a jigsaw puzzle, all the pieces have to fit together to make a blood drive a success. Until recently, we required space in your facility to set up or a parking space large enough for a 40 foot coach to park. We only went to one location a day, and we needed at least 25 donors committed to donate. This made it hard for the smaller businesses, with only a few employees, to sponsor us. We came to the conclusion that to meet the 60-70 units of blood needed daily, we needed to be able to accomodate smaller businesses who can find 10-15 people who are willing to donate. To do this we have added a new smaller mobile unit to our family. It is only 27 feet long and has three beds. It is a fully self contained mobile which means we can register, screen, draw, and have refreshments all on board. We would like to see this mobile go to smaller businesses each day for a few hours, collect 10-15 units and move to another location. If this sounds like an opportunity that you just cannot pass up, please call our Recruitment Department at 443-8004. We would be happy to make it happen.



Northern California Community Blood Bank

2524 Harrison Avenue Eureka, CA 95501

Change Service Requested

Non-Profit Organization
U.S. POSTAGE
PAID
Eureka, CA 95501
Permit No. 178

NORTHERN CALIFORNIA COMMUNITY BLOOD BANK

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